

2006-2007

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Greater Milwaukee Chaptergram
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President's Message

Reflections on the 2006-2007 Chapter Year

The Greater Milwaukee Chapter enjoyed an excellent year. We started in a strong position – earning Gold status last year, and the trend continued this year. Some of the highlights of the year are:

1. All Industry Day was a great success, with three speakers, including Annette Ziegler, the new Wisconsin Supreme Court Justice.
2. Three scholarships were awarded to deserving insurance major students from UW-Madison and Concordia University. The total scholarships awarded are the largest given by the Chapter.
3. A joint ethics meeting was held with the local RIMS chapter.
4. Our financial position remains extremely strong, with assets over \$40,000. We continue to increase our scholarship payouts, subsidize monthly meeting costs, and offer CPCU classes to help increase the number of new designees.
5. The 9th annual Bluesfest was held in May, and the proceeds went to Variety Club, Wisconsin's oldest children's charity.
6. There are 49 new designees so far this year, which is the highest number in many years. This bodes well for continued growth for the Chapter!
7. The president of the CPCU Society, Betsey Brewer, installed our new officers at the May meeting at the Wisconsin Club. She also spearheaded Connections visits to two insurance companies and one agency.
8. Our submission for the Circle of Excellence program was submitted in May, and **we just learned our Chapter earned Gold status again!**

Looking ahead

- The CPCU Society's annual meeting is being held in Hawaii in September. This is the premier destination for CPCU, and there is still time to sign up. You can go to cpcusociety.org to get more information.
- All Industry Day is set for November 8th, 2007 at the Italian Convention Center in Milwaukee. Please mark your calendar now to save the date. Our keynote speaker is Ken Reider, who is the president of the Ward Group, which rates insurance companies on their overall performance. He will be introduced by Tony Warren, who serves as the president of West Bend Mutual.

Overall, it was an exceptional year, and many thanks to the officers and committee chairs who made it happen.

Thomas Delahunt, CPCU
2006-2007 President, Greater Milwaukee Chapter

Officer & Director Election Results

The following individuals were duly elected as officers or directors of the Greater Milwaukee Chapter and will serve for the 2007/2008 year:

President	Mark H. Ewert, CPCU (Partners Mutual Insurance Company)
President-Elect	David R. Young, CPCU (Wausau Signature Agency)
Secretary	Tammy J. Matter, CPCU (West Bend Mutual Insurance Company)
Treasurer	Diana Mullranin, CPCU (Liberty Mutual Insurance Group)
Director	Robert C. Burrell, JD, CPCU (Borgelt, Powell, Peterson, & Frauen SC)
Director	Patricia M. Cauwenbergh, CPCU (A.O. Smith Corporation)
Director	Gary J. Redlinger, CPCU (Unitrin Property & Casualty Group)

Volunteers Needed at the All-Industry Day Luncheon

We're pleased to announce that the Greater Milwaukee Chapter has a large number of new designees that will attend our local Conferment Ceremony in conjunction with our annual All Industry Luncheon! Because of the number of new designees, we are expecting a large turnout for the luncheon.

We need your help to register individuals as they arrive. Please contact Tom Delahunt, tdelahunt@schuellerharrington.com or 414.765.2300, if you can help with the registration table at the November 8, 2007 All Industry Luncheon.

9th Annual Greater Milwaukee Chapter CPCU Society Blues Fest

The 9th Annual Blues Fest was held on Wednesday, May 2, 2007 at Long Wong's in Milwaukee, Wisconsin. This year, we went "back to the beginning" with Steve Cohen, Jim Liban, Nick Moss, Jimi Schutte & Kurt Koenig. Jim & Steve played at our Blues Fest the first couple of times the event was held. A crowd of about 100 people enjoyed the show!

All the proceeds benefited Variety – The Children's Charity of Wisconsin. Variety is one of Wisconsin's oldest charities and all proceeds stay in the state. I am proud to say that we raised over \$2,500 for them again this year. Thank you to all our corporate and friend sponsors! Many of you have supported this event year after year.

Stay tuned for the 10th Annual Greater Milwaukee Chapter CPCU Society Blues Fest. We hope to make it even bigger and better!

-- *Marlys Maciona, CPCU*

Chapter Planning Meeting

The Chapter will hold its annual planning meeting July 13, 2007. Do you have any suggestions on social activities and/or educational events you would like the Chapter to host? If so, please submit them to Mark Ewert, 2007-2008 Chapter President, ewert.mark@partnersmutual.com or 262.798.5060 x231. Your input is valued and appreciated!

Plan now to attend the CPCU Society's 2007 Annual Meeting and Seminars!

September 8-11 Honolulu, HI

You can join other CPCUs, new designees, and insurance industry leaders for four full days of professional networking, educational, and celebratory events, all while soaking up the beautiful sun and panoramic views of breathtaking Honolulu, HI!

- Attend multiple educational seminars focused on leadership and technical property and casualty insurance issues.
- Join newly designated CPCUs at Saturday's AICPCU Conferment Ceremony.
- Hear from keynote speaker, James Bradley, the bestselling author of *Flags of Our Fathers*.
- Mingle, celebrate, and dance under the Hawaiian night sky, during the Final Night Celebration, where you'll be treated to a feast at the Pacific Rim Festival!

Learn more about the meeting at the CPCU Society's website: www.cpcusociety.org

You can find out how to register, get hotel information, see a schedule at a glance, and access answers to some frequently asked questions about the 63rd Annual Meeting and Seminars.

Congratulations to our New Designees!

The following forty-nine individuals will be eligible to receive their CPCU designation at this year's annual meeting! Congratulations to them all!

Daniel Bell	Liberty Mutual
Pamela J. Braam	Hawkeye-Security Insurance Company
Larry L. Brant	Wausau Insurance Companies
Kim M. Bunk	Wausau Insurance Companies
Matthew Burrows	Liberty Mutual Insurance Group
Kelly C. Cavanaugh	ACUITY
Joel K. Christ	West Bend Mutual Insurance Company
Judy A. Close	West Bend Mutual Insurance Company
Eric Crubaugh	Kemper Insurance Companies
David R. DeLong Jr.	West Bend Mutual
Ryan L. Ellis	Universal Underwriters Group
Mitch Florea	State Farm Insurance Cos
Tarra Gallagher	Liberty Mutual Insurance Companies
Brian A. Gilman	Liberty Mutual Insurance Companies
Rebecca S. Goodwin	West Bend Mutual Insurance Company
Craig A. Grenfell	ACUITY
Lisa Hansen	Wausau Insurance Companies
Richard Hawk	West Bend Mutual Insurance Company
Kim B. Hoitink	West Bend Mutual Insurance Company
Trevor Jacobs	Kemper Auto and Home
Michael A. Kjelland	Employers Insurance of Wausau
Rita Knaack	Liberty Mutual Insurance Companies
Duane T. Krainz	Wausau Insurance Companies
Laurie M. La Duke	West Bend Mutual Insurance Company
Natasha M. Lambrecht	West Bend Mutual Insurance Company
Todd T. Leichtle	West Bend Mutual Insurance Company
Randolph J. Lepak	Erie Insurance Group
Dawn R. Mathison	Liberty Mutual Insurance Group
Angela L. Miller	West Bend Mutual Insurance Company
Timothy P. O'Brien	Kemper Auto and Home
Kristine M. Olson	Hays Companies
Angel Ries	Liberty Mutual
Terese Anne Rogo	Hawkeye-Security/Liberty Mutual
Tamara J. Rohlinger	West Bend Mutual Insurance Company
Leslie-Ann Russo	West Bend Mutual Insurance Company
Brenda L. Scheel	Unitrin Business Insurance
Stacy L. Schickert	West Bend Mutual Insurance Company
Brenton Michael Schlicher	Hawkeye-Security Insurance Company
Jennifer Schowalter	Marsh Inc
Randal L. Schubert	Liberty Mutual Insurance Companies
Camille K. Sterr	West Bend Mutual Insurance Company
Kelle K. Taylor	State Farm Insurance Companies
Suzanne Marie Van Camp	West Bend Mutual Insurance Company
Judith A. Wagner	Liberty Mutual Insurance Group
Damon Webb	State Farm Insurance Company
Amy C. West	John B. Collins Associates, Inc
Timothy R. Wiedmeyer	West Bend Mutual Insurance Company
Brian E. Wiza	Badger Mutual Insurance Company
Nancy A. Wodarczyk	General Casualty Co of WI

If You're Retired, Don't Overpay

If you're a retired CPCU, we have great news. You can still enjoy all the benefits of Society membership—and at a reduced cost.

Regular Retired Members

Members who have reached age 62 and are retired from full and active employment pay one-half the current CPCU Society dues annually, one-half of any appropriate section dues, and one-half of the Greater Milwaukee Chapter dues.

Lifetime Retired Members

Members who are eligible for Regular Retired membership may enjoy the privileges of lifetime membership within the Society by making a one-time payment of 300 percent of the then-current Society dues, provided the applicant has been a regular or retired member for 15 consecutive years prior to application for lifetime retired status. The Greater Milwaukee Chapter waives chapter dues for lifetime retired members.

If you have any questions, call the Member Resource Center at 1-800-932-CPCU, option 4.

Please Keep Your E-Mail Address Current

The Milwaukee Chapter delivers all its communications and newsletters via e-mail instead of regular postal mail. The postage and printing savings will allow the Chapter to dedicate more financial resources to better serve your needs.

We need your help to ensure that your e-mail address listed in our membership database is correct. There are many ways you can change your e-mail address (or any other information). Simply pick any one of these options:

- Fill out the form that came with your dues statement and return it with your dues payment
- Call the CPCU Society Member Services Center at 1-800-932-2728
- E-mail the Member Services Center at membercenter@cpcusociety.org
- Log on to the National CPCU website at www.cpcusociety.org and click the link to “Update Your Membership Information.”

We appreciate your help!

Maximize Your Membership Benefits – Join a Special Interest Section

The CPCU Society has 14 Special Interest Sections to accommodate Society members in different disciplines. Each section publishes its own quarterly newsletter, and is the source of information and education related to its specific discipline. Members can belong to as many sections as they choose. The sections include:

- Agent and Broker
- Claims
- Consulting, Litigation, & Expert Witness
- Excess/Surplus/Specialty Lines
- Information Technology
- International Insurance
- Loss Control
- Personal Lines
- Regulatory & Legislative
- Reinsurance
- Risk Management
- Senior Resource
- Total Quality
- Underwriting

Why Should I Join A Section? Section newsletters keep you up-to-date about the latest trends and developments in your field. Section symposia offer valuable educational training in issues vital to your specialty. Section members attend section-sponsored symposia at discounted rates. Section national committees encourage you to get involved and fine tune your leadership skills. Section networking events at the Annual Meeting and Seminars offer high level discussions and opportunities for valuable idea exchanges with other CPCUs in your specialty.

How Do I Join A Section? As a member of the Society, you can join a section by completing a section membership application and enclosing the appropriate dues. More information is available at the Society website at www.cpcusociety.org and clicking on the “Sections” tab at the top of the page.

You'll enjoy all the benefits described here as well as the prestige of belonging to a committed group of peers within the most highly respected professional association in the property and casualty insurance industry. For more information, contact the CPCU Society's Member Resource Center at (800) 932-2728, and select option #4.